



**Job Title:** Outside Sales Territory Manager

**Company:** Smiths South-Central Sales, LLC

**Location:** Springhill, Louisiana

**About Us:**

Smiths South-Central Sales, LLC, established in 1972, is a highly respected outdoor power equipment distributorship, centrally located in the Southern US, seeking an experienced and motivated Outside Sales Territory Manager. Our company services a large independent retail dealer base, and we are looking for a dedicated individual to grow and maintain relationships within the Central and South Louisiana region.

**Job Summary:**

The Outside Sales Territory Manager will be responsible for managing a well-established independent outdoor power equipment dealer base with excellent opportunities for growth. The candidate will represent Smiths South-Central Sales, LLC to existing customers and prospective new clients, with a focus on effective relationship management, strategic planning, and a strong understanding of our product lines. This is an excellent opportunity to join our dynamic team of Territory Managers and customer support staff and contribute to the continued success of a trusted name in the outdoor power equipment industry.

**Key Responsibilities:**

- Manage and grow existing dealer relationships
- Establish and develop new accounts
- Meet or exceed sales targets
- Provide exceptional customer service and support
- Work closely with dealers to maximize sales opportunities
- Overnight travel required (company vehicle and all travel-related expenses covered)

**Qualifications:**

- Reside within Central or South Louisiana
- Proven experience in sales with a focus on meeting sales targets
- Detail-oriented and highly motivated
- Strong relationship-building skills and customer-focused approach
- Ability to travel overnight
- High motivation to succeed and grow business

**Benefits:**

- Competitive salary and commission structure
- Excellent benefits package
- Company vehicle provided for all work-related travel

**How to Apply:**

Interested applicants should send their resume or inquiries to [employment@smithssc.com](mailto:employment@smithssc.com).